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The Ethics of Influence: Government in the Age of ...

The Ethics of Influence: Government in the Age of Behavioral Science (Cambridge Studies in Economics, Choice, and Society) by Sunstein, Cass R. at AbeBooks.co.uk - ISBN 10: 1107140706 - ISBN 13: 9781107140707 - Cambridge University Press - 2016 - Hardcover

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Cass Sunstein '78, Robert Walmsley Professor of Law, delivered a talk on his most recent book, "The Ethics of Influence: Government in the Age of Behavioral ...

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Complementing the ethical discussion, The Ethics of Influence: Government in the Age of Behavioral Science contains a wealth of new data on people's attitudes towards a broad range of nudges, choice architecture, and mandates. ...more.

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The Ethics of Influence: Government in the Age of ...

Cass R. Sunstein, the eminent legal scholar and best-selling co-author of Nudge (2008), breaks new ground with The Ethics of Influence: Government in the Age of Behavioral Science, an investigation. of ethical issues surrounding government nudges, choice architecture, and the constraints and responsibilities of an ethical state.

The Ethics of Influence : Government in the Age of ...

Complementing the ethical discussion, The Ethics of Influence: Government in the Age of Behavioral Science contains a wealth of new data on people's attitudes towards a broad range of nudges, choice architecture, and mandates.

The Ethics of Influence: Government in the Age of ...

The Data Ethics Framework is a set of principles to guide the design of appropriate data use in the public sector. It is aimed at anyone working with data in the public sector, including:

Data Ethics Framework - GOV.UK

Find many great new & used options and get the best deals for The Ethics of Influence: Government in the Age of Behavioral Science by Cass R. Sunstein (Hardback, 2016) at the best online prices at eBay! Free delivery for many products!

In recent years, 'nudge units' or 'behavioral insights teams' have been created in the United States, the United Kingdom, Germany, and other nations. All over the world, public officials are using the behavioral sciences to protect the environment, promote employment and economic growth, reduce poverty, and increase national security. In this book, Cass R. Sunstein, the eminent legal scholar and best-selling co-author of Nudge (2008), breaks new ground with a deep yet highly readable investigation into the ethical issues surrounding nudges, choice architecture, and mandates, addressing such issues as welfare, autonomy, self-government, dignity, manipulation, and the constraints and responsibilities of an ethical state. Complementing the ethical discussion, The Ethics of Influence: Government in the Age of Behavioral Science contains a wealth of new data on people's attitudes towards a broad range of nudges, choice architecture, and mandates.

Should companies seek to influence government and politics?What are the ethical and business issues they should considerwhen making political donations and lobbying government?Based on interviews with senior business people in the UK, theUS and Europe, this report analyses current corporateapproaches to the challenges in this increasingly controversialarea. The Ethics of Influence proposes guidelines on goodpractice for companies which believe that business has a rightto be heard in government circles.

In The Ethics of Influence, Cass R. Sunstein investigates the ethical issues surrounding government nudges, choice architecture, and mandates.

This Toolkit provides non-technical, practical help to enable officials to recognise conflict of interest situations and help them to ensure that integrity and reputation are not compromised.

"Rosemary O'Leary's The Ethics of Dissent offers a novel take on rule breakers and whistle-blowers in the federal government. Finding a book that elegantly interweaves theory, case detail, and practice in a way useful to students and researching proves challenging. O'Leary achieves those aims." —Randall Davis, Southern Illinois University From "constructive contributors"" to "deviant destroyers," government guerrillas work clandestinely against the best wishes of their superiors. These public servants are dissatisfied with the actions of the organizations for which they work, but often choose not to go public with their concerns. In her Third Edition of The Ethics of Dissent, Rosemary O'Leary shows that the majority of guerrilla government cases are the manifestation of inevitable tensions between bureaucracy and democracy, which yield immense ethical and organizational challenges that all public managers must learn to navigate. New to the Third Edition: New examples of guerrilla government showcase the power of public servants as well as their ethical obligations. Key concepts are connected to real examples, such as Kim Davis, the Kentucky county clerk who refused to sign the marriage certificates of gay couples, and Kevin Chmielewski, the deputy chief of staff for operations at the U.S. Environmental Protection Agency (EPA) who led environmental groups to the wrong doings of EPA Administrator Scott Pruitt. A new section on the creation of "alt" Twitter accounts designed to counter and even sabotage the policies of President Donald Trump highlights the power of social media in guerrilla government activities. A new section on the U.S. Department of State "dissent channel" provides readers with a positive example of the right way to dissent as a public servant. A new chapter on Edward Snowden demonstrates the practical relevance and contemporary importance of the world's largest security breach. A new profile of U.S. Department of State diplomat Mary A. Wright illustrates how she used her resignation to dissent about U.S. policies in Iraq.

This book explores how moral factors exert influence on economy from an economic and philosophical point of view. The book takes an in-depth look at topics such as efficiency and coordination, fairness and identification, law and self-discipline and the third distribution, which have long been the focus of public attention. As expounded in this book, in places where regulation by market or government does work, there are still some gaps that the two modes of regulation cannot reach owing to the limitations of their influence. Each does compensate for the other's limitations, but only up to a point. The gap can only be filled by custom and morality. In this sense, regulation by custom and morality can be viewed as a regulatory mode beyond market and government. In a market economy, market regulation of resource allocation as a basic mode can be called "primary regulation" and government regulation, as a high-level mode, "secondary regulation." Regulation that relies on the force of custom and morality, a regulation beyond market and government, can be called "the third regulation." A variety of causes can give rise to market failure or government paralysis, rendering regulation by market or government ineffective or extremely limited. But even in such circumstances, custom and morality still exist and continue working as normal. What affects resource allocation, socio-economic operations and living standards is not just the power of market or government, but that of custom and morality. This book is one of the three published writings that best reflect Professor Li Yining's academic standpoint. Although written in economic language, the book also incorporates sociology, history and philosophy and will help the reader make better judgment calls in the face of changing market conditions and economic policies.

At a time when there is a growing consensus among governments on what should constitute the essential elements of an effective and comprehensive ethics strategy, this OECD report constitutes a unique source of comparative information on ethics management measures in OECD countries.

How do leaders influence others? Although they sometimes appeal directly to good reasons, which we associate with rational persuasion, leaders also use guilt, pressure, flattery, bullying, and rewards and punishment—all to get the behaviors that they want. Even when leaders refrain from outright lying, they are nevertheless known to practice something approaching, perhaps reaching, the level of manipulation. Influence therefore presents a serious ethical problem across leadership contexts. Leadership and the Ethics of Influence argues that influence puts leaders at risk of using people. It is generally disrespectful of autonomy to figure out what makes people "tick" in an effort to "handle" them. In contrast with physical force, influence works through agency, not around it. Despite this feature of influence—and, to a large extent because of it—the everyday influence associated with leadership is often morally troublesome. What matters morally is not only whether agency is bypassed or overridden but also who is ultimately in control. This book uses philosophy and leadership studies to show how leaders across different contexts can be justified in getting followers to do things. Connecting moral theory to leadership theory, and especially to charismatic leadership, authentic leadership, transforming leadership, and ethical leadership, this book is essential reading for leadership scholars, students, and practitioners.

Americans deserve honest government. Public officials should be honest. Unfortunately, these platitudes are not useful as ethical guidelines since much of what public officials do falls into ethically gray areas. This text addresses the need for a comprehensive statement of ethical behavior for public officials and employees at every level of government. Recognizing the need for legal reforms that focus mainly on campaign contributions, the authors examine the broader question of how we should measure the routine, day-to-day ethics of men and women in public service. By focusing more on attitudes and practices, the authors suggest that the highest standard of both ethics and competence should be demanded of all our public servants. The book identifies situations in which officials ought to act cautiously and presents the ethical rules that should be applied to each situation. The text presents a philosophy of public service and then moves to particular situations to which this philosophy must be applied: campaign finance; the campaign itself; behavior of elected officials, appointed officials, and public employees; the role of lobbyists; compensation for public servants; moving to and from the public and private sectors; ethical guidelines for lawyers and judges; the private lives of public servants; and enforcement of ethics. The final chapter discusses the sometimes competing forces of ethics and competency. Ethical guidelines are gathered in the appendix and serve as a useful starting point for ethics in any public service setting. The combination of persuasive and thought-provoking proposals for governmental ethics reform along with practical guidelines on how to maintain the highest possible standards of ethical conduct makes this an important text for students in ethics and government courses, as well as an imperative reading for public officials, whether elected, appointed, or career.

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