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7 C's of consulting. Process model by Mike Cope. Contact. Please contact Tim on. e

tim.little@blueyonder.co.uk m07973 272154. This FactSheet was updated in November 2015 - ref 405.

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From understanding the clients needs, through to successful assignment completion and developing new business out of that success, the seven Cs model will improve consultants' professionalism, and deliver clear results to clients. This edition contains new models and a section on ethical consulting

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